# **Department of Commerce and Management**

# **Program Offered:**

- Bachelor of Commerce (B.Com)
- Bachelor of Business Administration (BBA)
- Bachelor of Commerce in Computer Application(B.Com(CA))
- Master of Commerce (M.Com) English Medium
- Master Of Commerce(M.Com) Marathi Medium

# Programme Outcome

# Post Graduate Department (M.Com I & II)

# **Program Outcome**

- **1.** To provide a systematic and rigorous learning and exposure to Accounting, Taxation and Research related disciplines.
- 2. To train the student to develop conceptual, applied and research skills as well as competencies required for effective problem solving and rightdecisionmakinginroutineandspecialactivities relevant to Accounting, Taxation and Research related disciplines of a business.
- **3.** To acquaint a student with conventional as well as contemporary areas in the discipline of Professional Commerce.
- **4.** To enable a student well versed in national as well as international trends.
- **5.** To facilitate the students for conducting business, accounting and auditing practices, role of regulatory bodies in corporate and financial sectors nature of various financial instruments.
- 6. Toprovidein-depthunderstandingofallcoreareasspecificallyAdvanced Financial Accounting, Indian Financial System, Marketing Management, Research Methodology, Human Resource Management, Statistical Techniques, Taxation, Service Sector Management, International Business Environment and E-commerce.

# **Program Specific Outcome**

# After Completing Masters in Commerce students are able to

- 1. Develop an ability to apply knowledge acquired in problem solving.
- 2. Ability to work in teams with enhanced interpersonal skills and communication.

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- 3. The students can work indifferent domains like Accounting, Taxation, HRM and ResearchMethodology
- 4. Ability to start their own business.
- 5. Ability to working MNC as well as private and public companies.
- 6. To develop teamwork, leadership and managerial and administrative skills.
- 7. Students can go further for professional courses like CA/CS/CMA/CFA

#### **CourseOutcomes**

# M.COM(PARTI)AND(PARTII)

## Semester I

# **Advanced Financial Accounting**

- CO1 Identify and describe different types of inter-entity relationships based on relevantIndian Accounting Standards.
- CO2 Discuss and solve accounting issues that arise from inter-entity relationships.
- CO3 Explain the consolidation process and prepare consolidated financial statements basedon relevant Accounting Standards.
- CO4 Demonstrate the ability to perform complex accounting techniques and methods as required by the relevant Accounting Standards.
- CO5 Read and analyses consolidated financial statements including accounting policies andother information disclosures.
- CO6 Conduct practical research in the accounting discipline.

## **Indian Financial System**

- CO1 Outline the structure and functions of the Indian financial system.
- CO2 Illustrate the functioning of financial market and government security market in the development of Indian financial system.
- CO3 Evaluate the functioning of different financial institutions.

# **Managerial Economics**

- CO1 Understand the roles of managers in firms
- CO2 Understand the internal and external decisions to be made by managers
- CO3 Analyze the demand and supply conditions and assess the position of a company
- CO4 Design competition strategies, including costing, pricing, product differentiation, and market environment according to the natures of products and the structures of the markets.
- CO5 Analyze real-world business problems with a systematic theoretical framework.
- CO6 Make optimal business decisions by integrating the concepts of economics, mathematics and statistics.

#### **Marketing Management**



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CO1 Mastery of Marketing Content: Understand fundamental marketing concepts, theories, and principles in areas of marketing.

CO2 Application: Apply the knowledge, concepts, tools necessary to overcome challenges, and issues of marketing in a changing technological landscape.

CO3 Creative Problem Solving: Develop creative solutions to marketing problems.

## SemesterII

## **Research Methodology**

- CO1 Identify and discuss the role and importance of research in the social sciences.
- CO2 Identify and discuss the issues and concepts salient to the research process.
- CO3 Identify and discuss the complex issues inherent in selecting a research problem, selecting an appropriate research design, and implementing a research project.
- CO4 Identify and discuss the concepts and procedures of sampling, data collection, analysis and reporting.

## **Advanced Cost Accounting**

- CO1 To prepare learners to understand the Scope of Cost Accounting in any business activity.
- CO2 To learn the Cost Accounting treatment in relation to Material Cost Accounting, employee cost and overheads.
- CO3 To develop the learners to establish the interface between Cost Accounting Standards and the various elements of Cost.
- CO4 To enable students to learn application of different methods of costing in Manufacturingand Service industries.

## Cooperation

- CO1 Communicate Concept and Characteristics of Cooperatives
- CO2 Explain Functional and Management aspects of Cooperatives
- CO3 Organize a cooperative institution based upon grassroots level after analyzing marketcondition

## **Human Resource Management**

- CO1 To explain the students within-depth knowledge of HRM.
- CO2 To develop among students various practices followed by HR managers.
- CO3 To create understanding about recent trends and innovations in HRM



## **Semester III**

# **Advanced Management Accounting**

CO1	1. Evaluate the effectiveness of alternative management accounting	g
techni	ies and toapply them to organisational cost management practice	s.

CO2	2. Appraise current	CO3	CO4	C(	CO6	(	C(
	management	ccou	echni		ract		
organisational context.		nting	ques				
					C		

- CO9 3. Appreciate the organisational, social and environmental context of managementaccounting.
- CO10 4. Appraise management accounting control systems design and implementation inorganisations.
- CO11 5. Learn within teams to co-operate with team members, to assume leadership and to
- CO12 manage differences and conflicts.

## **Statistical Techniques**

- CO1 Describe and discuss the key terminology, concepts tools and techniques used in business statistical analysis
- CO2 Critically evaluate the underlying assumptions of analysis tools
- CO3 Understand and critically discuss the issues surrounding sampling and significance
- CO4 Discuss critically the uses and limitations of statistical analysis
- CO5 Solve a range of problems using the techniques covered
- CO6 Conduct basic statistical analysis of data.

#### **Direct Taxes**

- CO1 The students can understand Income Tax system properly, and can get the knowledge of different tax provisions.
- CO2 To give knowledge about Submission of Income Tax Return, Advance Tax, and Tax deducted at Source, Tax Collection Authorities under the Income Tax Act, 1961 and subsequent amendments

# **Service Sector Management**

- Know in detail about the Service Sector and apply the 7 P's of Service Marketing
- CO2 Understand the consumer behavior in Service Sector

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CO3 Set standard and measure service quality and productivity



#### **Semester IV**

#### **International Business Environment**

- CO1 Learn the nature, scope and structure of International Business.
- CO2 Understand the influence of various environmental factors on international businessoperations.
- CO3 Gain knowledge on Regional Economic Groups

#### **Indirect Taxes**

- CO1 Students should be able to understand various terms related to Goods and Servicetax(GST)
- CO2 Students should be able to understand the difference between forward charge and reverse charge mechanism and also to understand the difference between composite and mixed supply
- CO3 Students will be able to know the contents and format for various documents like taxinvoice, bill of supply, debit note, credit note etc.
- CO4 Students will be able to compute the amount of CGST, SGST and IGST payable after considering the eligible input tax credit.

#### E-commerce

- CO1 Apply Information Technology in business
- CO2 Understand E-Commerce and M-Commerce concept in reference to Indianbusinesscontext
- CO3 Understand the computer basics related to hardware and software
- CO4 Acquire practical knowledge about MS Word, MS Excel, MS Power point and application and use of Statistical test
- CO5 Use of Management Information System (MIS) at various levels of management

# **Project Report**

- CO1 Study on an Empirical research topic
- CO2 Gain exposure while doing survey
- CO3 Expand their knowledge base with literature review on the current topic
- CO4 To apply research test to various problems pertaining to research area